



**DEREK DUCK**  
[WWW.DEREKDUCK.COM](http://WWW.DEREKDUCK.COM)

# CORPORATE SOCIAL RESPONSIBILITY REPORT

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YEAR 2020



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# WORDS FROM MANAGING DIRECTOR



## IT'S ALL ABOUT SAVING LIVES.

We consider this effort priceless.

Jason Lin, *Managing Director*

DEREKDUCK has great manufacturing expertise to offer which we are proud to accredit to being in the non-woven industry for nearly 30 years.

“To work for the common good is the greatest creed.”  
Frontline operators shall not just feel safe, but also like a valued team member in the workplace.

A handwritten signature in black ink that reads "Jason".

# Q&A FROM MANAGEMENT

## 1. How important is carrying out Corporate Social Responsibility and what are your priorities?

Being a socially responsible company can build our brand better to stand out as a market leader. This empowers my four partners: Suppliers, Distributors, Users and Employees to leverage their resources to do common good for the society. DEREKDUCK is placing the common good at the top of our priority list to ensure the safety of frontline operators by wearing appropriate coveralls. Not because it is a nice thing to do or because people are forcing us to do it, but because it is a goodwill for all.

## 2. How does DEREKDUCK manage Corporate Social Responsibility?

DEREKDUCK insists on Professional Service, Technical Support and High-Quality Products. We work from a few aspects to achieve so:

- Provide clear technical documents that complied with Regulation (EU) 2016/425
- Maintain strict manufacturing protocol in production
- Arrange constant occupational safety-related educational training

## 3. How will DEREKDUCK's Corporate Social Responsibility develop in the future?

For the year 2020, it is all about saving lives for the common good. We had safeguard frontline operators and public users directly or indirectly together with our global partners. That's what DEREKDUCK is proud of as a corporate citizen. In the coming few years, we are looking at:

- Anticipate customer needs and innovate product customization to fulfill market needs for post-COVID-19
- Enhance coverall-related knowledge sharing regardless of nation borders via digitalization tools
- Advocate deeper occupational safety mindset via Industry-Government-University alliance



# CORPORATE PHILOSOPHY

## *You are safe with us!*

DEREKDUCK believes strongly that safety is paramount and must not be compromised in any way.

We always communicate ***“You are safe with us!”*** to clients and users by providing technical support and educational training.

This is to help them in protective clothing selection and proper usage, which assured frontline operators to go home safely even though exposed in a hazardous workplace.



# CSR PERFORMANCE

The ability to achieve our objectives in a resourceful manner and consistently.



# LIVES WE SAVE DURING COVID-19

## 3,363,222

Across 42 Countries or Regions  
and still counting...

They are mostly applied for:

- Government disease control
- Frontline medical personnel
- Aircraft cabin disinfection
- Environmental cleaning





# PPE DISTRIBUTION ACROSS THE GLOBE

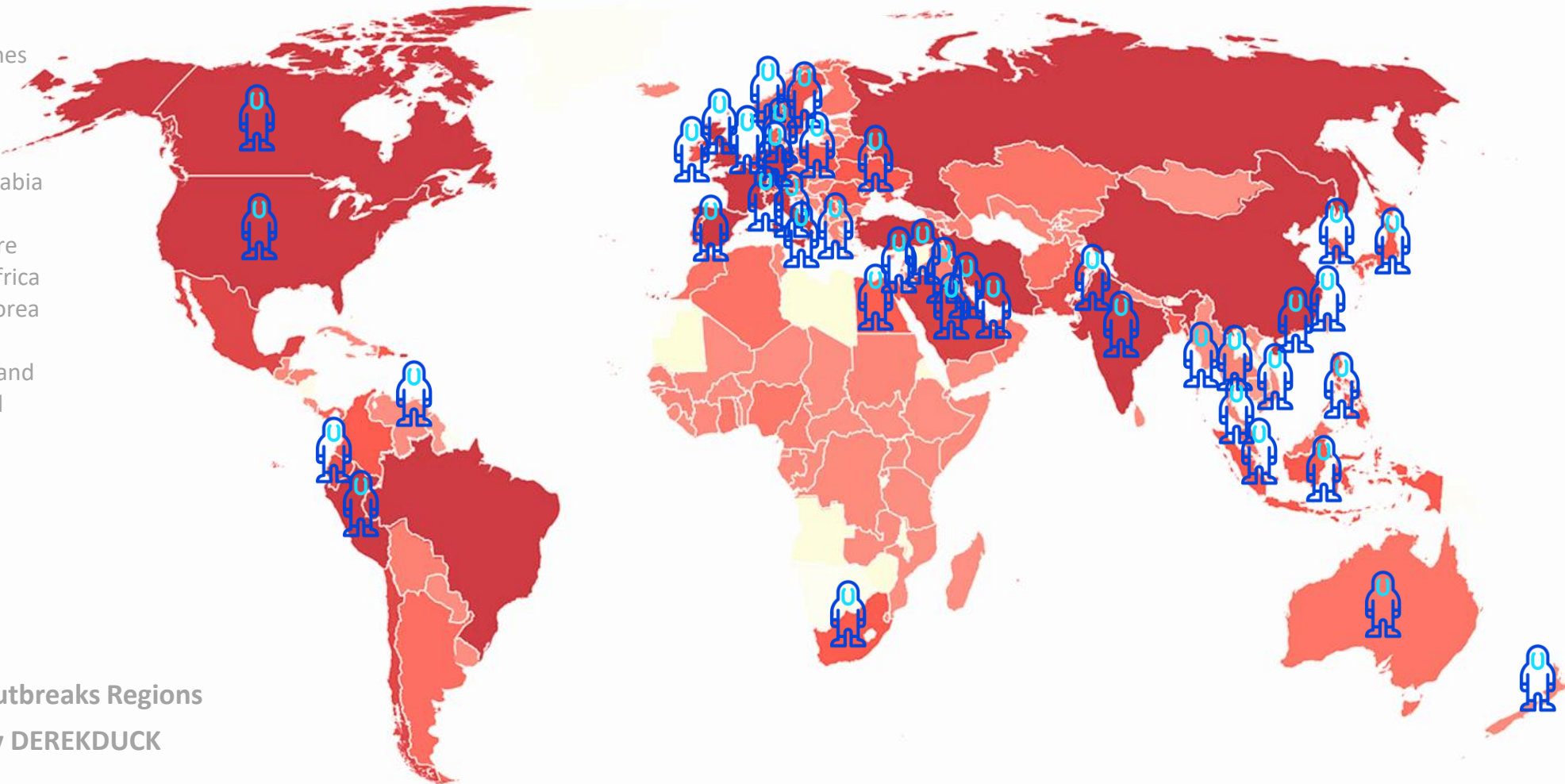
\*Coveralls, Isolation Gowns, Protective Accessories...

- |               |                |
|---------------|----------------|
| ■ Australia   | ■ New Zealand  |
| ■ Canada      | ■ Peru         |
| ■ Denmark     | ■ Philippines  |
| ■ Ecuador     | ■ Pakistan     |
| ■ Egypt       | ■ Poland       |
| ■ Germany     | ■ Qatar        |
| ■ Greece      | ■ Saudi Arabia |
| ■ Hong Kong   | ■ Sweden       |
| ■ India       | ■ Singapore    |
| ■ Indonesia   | ■ South Africa |
| ■ Ireland     | ■ South Korea  |
| ■ Israel      | ■ Spain        |
| ■ Italy       | ■ Switzerland  |
| ■ Japan       | ■ Thailand     |
| ■ Jordan      | ■ Trinidad     |
| ■ Kuwait      | ■ Taiwan       |
| ■ Malaysia    | ■ Ukraine      |
| ■ Malta       | ■ UAE          |
| ■ Myanmar     | ■ UK           |
| ■ Netherlands | ■ US           |
| ■ Norway      | ■ Vietnam      |

■ Major COVID-19 Outbreaks Regions



Regions Secured by DEREKDUCK





# PRODUCT APPLICATIONS DURING COVID-19



Taiwan Centers for Disease Control  
(Taiwan)



Cabin disinfection by Lion Air  
(Indonesia)



Environment disinfection  
(South Africa)



Pet-specific isolation transport vessel  
(Taiwan)



Environment disinfection  
(Myanmar)



Disinfection of quarantine station  
(Taiwan)



Medical frontlines ready for infection control  
(Indonesia)



King Abdullah University Hospital  
(Jordan)

# SUSTAINABILITY PERFORMANCE

Measured by assessing performance of Social, Environmental, and Economic principles.





# UN SUSTAINABLE DEVELOPMENT GOALS



- Assist global governments in disease control
- Lower workplace fatality rate



- Collaboration with industry, government and university
- Encourage occupational safety mindset regardless of age, gender and ethnic



- Hold educational seminars for users
- Create multi-languages marketing tools



- Educate proper donning and doffing to avoid contamination
- Encourage proper storage and disposal of coverall



- Positive partnerships around the globe
- Products marketing across 42 countries/regions



- PPE donation to global governments for COVID-19 infection control
- Coveralls being applied for Ebola, H1N1, African Swine Fever and etc.



- Develop own coverall brand ULTITEC
- Products meet international standards



- Partners include Suppliers, Distributors, Users and Employees
- Ensure common goal of "Go Home Safely" for frontline operators

# RECOGNITIONS & RATINGS

The acknowledgment of a company for exemplary performance.





# MANUFACTURE UNDER EU REGULATION



## ISO 9001:2015



## Module D

# GLOBAL KEY PLAYERS OF COVERALL MARKET - THE ONLY ASIA REPRESENTATIVE

 <b>Disposable Protective Clothing Market</b> <small>Published Date: Sep 2019   Report Code: CH 7331</small>	
<b>Key Market Players</b>	
The key market players profiled in the report include as 3M Company (US), Du Pont de Nemours and Company (US), Kimberly Clark Corp (US), International Enviroguard (US), <b>Dereckduck Industries Corp. (Taiwan)</b> , and Lakeland Industries, Inc. (US).	
Report Metric	Details
Years considered for the study	2017–2024
Base year considered	2018
Forecast period	2019–2024
Units considered	Value (USD Billion)
Segments covered	Material type, application, end-use industry, and region
Regions covered	APAC, North America, Europe, Middle East & Africa, and South America
Companies profiled	as 3M Company (US), Du Pont de Nemours and Company (US), Kimberly Clark Corp (US), International Enviroguard (US), <b>Dereckduck Industries (Taiwan)</b> , and Lakeland Industries, Inc. (US) Top 25 major players covered

# MEDIA EXPOSURES - TV CHANNELS & NEWSPAPERS



Taiwan



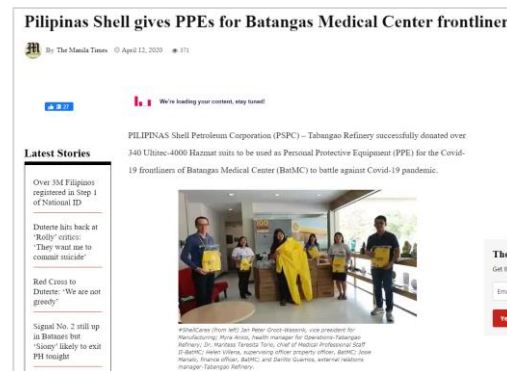
Taiwan



Dubai



Indonesia



Philippines



South America



Ukraine



# OUR BUSINESS

DEREKDUCK is known with Professional Service, Technical Support and High-Quality Products.





# MILESTONES

**1992** Founded DEREKDUCK INDUSTRIES CORP.

**1999** Started OEM business for coverall

**2008** Developed own coverall brand ULTITEC

**2010 - 2020** International rescue actions: Oil spill in the Gulf of Mexico, Fukushima nuclear disaster, Ebola, H1N1 Influenza, African Swine Fever, COVID-19 etc.

**2018** Celebration of 10<sup>th</sup> anniversary for ULTITEC

**2020** Distribute to over 42 countries or regions

# ABOUT DEREKDUCK

- Established since year 1992
- With nearly 30 years of experience in the non-woven industry, DEREKDUCK is known for Professional Service, Technical Support and High-Quality Products
- Our non-woven materials were applied to Chemical Protective Clothing, Medical Products and Rainwear



# OUR FOCUSES & PROGRESS

Continuous improvements toward our goals to a further or higher stage.



# CSR POLICY

## Vision



***You are safe with us!***

## Mission



**Assure frontline operators to  
go home safely**

## Main Guiding Principles



Provide Technical Support



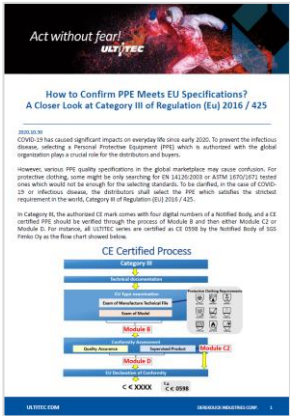
Constant Educational Training

**Fulfill corporate social responsibility by:**

- Implement occupational safety mindset
- Minimize workplace incidents and fatality rate



# CSR ACHIEVEMENTS - TECHNICAL SUPPORT



EDM & White Paper

- To share protective clothing-related knowledges.

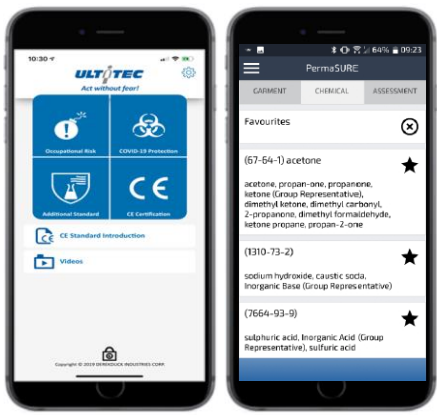


Product Training Videos

- To educate on select appropriate coverall.



- To demonstrate proper donning & doffing process.



ULTITEC App / ULTITEC 5000 App

- To assist users in coverall selection and actual safe use time.

# CSR ACHIEVEMENTS - EDUCATIONAL TRAINING

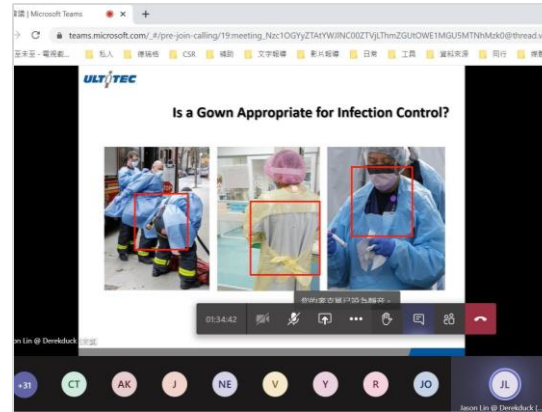
ULTITEC demonstrated proper donning and doffing process of protective clothing to universities during COVID-19 period. We insisted this standard protocol for frontline operators, as medical personnel should avoid secondary contamination after daily occupational tasks and go home safely.



# CSR ACHIEVEMENTS - EDUCATIONAL TRAINING



Safety seminar with Taiwan FDA



ULTITEC Webinar



HSE Technical Training



Safety seminar with Taiwan CDC



Occupational Safety Seminar



Product Training



# CSR ACHIEVEMENTS - TAIWAN YODEX PROGRAM

ULTITEC has the responsibility to protect the young future. We participated in Taiwan Designer Venture Challenge Program associated with YOUNG DESIGNERS' EXHIBITION (YODEX). We encouraged students to have occupational safety awareness mindset from young, learn about their rights and responsibilities in the workplace and gain valuable knowledge about how they can protect frontline operators through creative designs.





# CSR ACHIEVEMENTS - DONATION OF COVERALLS

ULTITEC partners from all over the world have shared their Corporate Social Responsibility moments with us. These protective clothing are donated to frontline workers as their occupational safety shield against COVID-19. ULTITEC partners have made the right decisions to support those in need prior to business partnerships because we respect frontline operators as national assets in any pandemic battle.



Mecca Industries Limited (Trinidad)



TOP-RIGID (Philippines)



SEGMED PERÚ (Peru)



IMPROMEX CIA LTDA (Ecuador)

# CSR ACHIEVEMENTS - DONATION OF COVERALLS

ULTITEC donated 10,000 pieces of ULTITEC 2000 to Taiwan Centers for Disease Control, and they are being used by frontline medical personnel for COVID-19 infection control. ULTITEC 2000 is our star product which approved and recognized by Ecuador, Japan, Korea, Myanmar, Peru, Philippines, Singapore, Taiwan, Thailand and Trinidad Governments in their disease control and management operations. We will continue to fight as one to show the world that “ULTITEC is helping”!



# SUSTAINABLE GOVERNANCE

The ability to positively influence internal and external developments through our governance practices and market presence.





# INCLUSIVE WORKPLACE

DEREKDUCK believes that internal colleagues are an important asset of an enterprise. DEREKDUCK's employee turnover rate is extremely low, and the most senior employees have reached 26 years of experience. The company upholds its willingness to consider its employees, and attracts employees willing to work together with the spirit of "common good" and "altruism". There are various employee benefits:

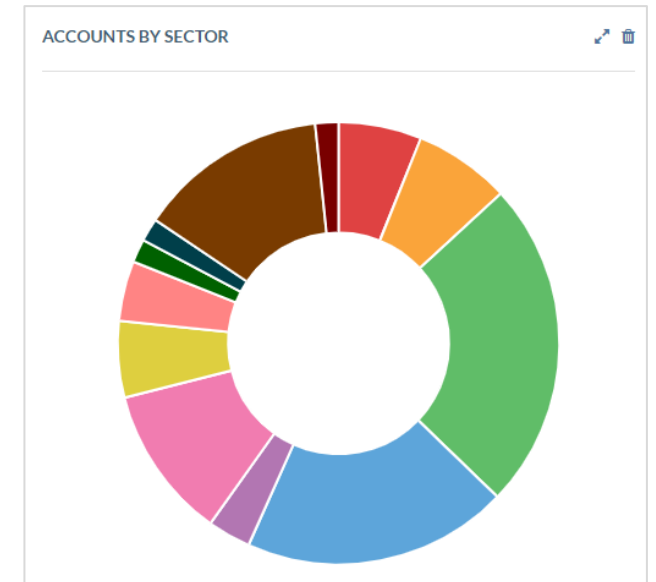
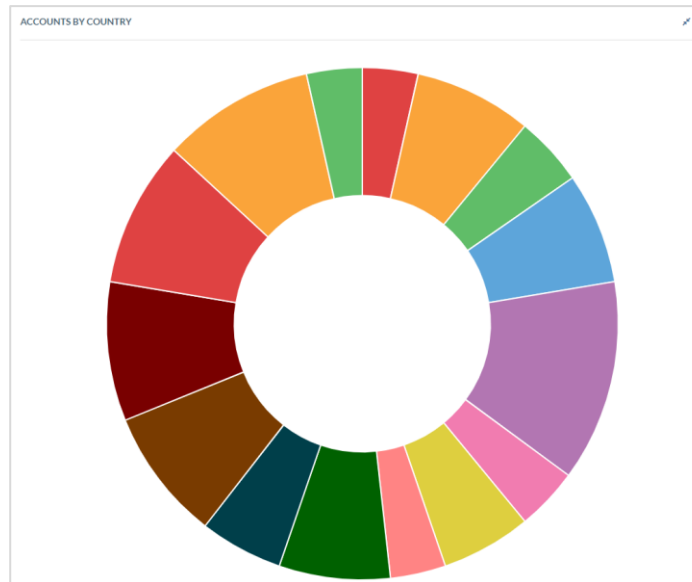
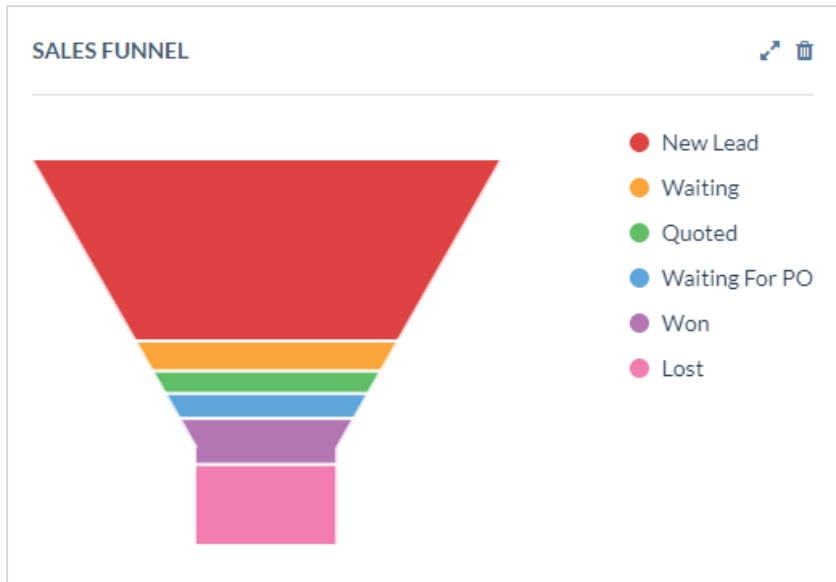
1. 15 months salary guarantee per year
2. Year-end additional dividends
3. Employee group insurance
4. Annual employee travel
5. Company gatherings
6. Sports and leisure subsidies
7. Education grant
8. Reward for internal lecturers
9. Get off work one hour earlier every Friday
10. Annual health check





# CUSTOMER SERVICE

DEREKDUCK manages customers and prospects by keeping track of mutual interactions. We deliver great customer service making sure all support requests are dealt with efficiently and nothing gets forgotten. Through the CRM system, we gain valuable insights from customer data with detailed reports and analysis, also automating our daily workflow processes to build long-lasting relationships.



# LISTENING TO OUR CLIENTS & STAFFS



## TOPIC 01

### EXISTING IMPRESSIONS OF DEREKDUCK?

- Innovative
- Good quality
- Modern



## TOPIC 02

### STRENGTHS OF DEREKDUCK'S PRODUCTS?

- Solution provider
- Quality
- Material

# LISTENING TO OUR CLIENTS & STAFFS



## TOPIC 03

### ADVANTAGES TO PARTNER WITH DEREKDUCK?

- Excellent service
- Supportive materials
- Efficient communications/actions



## TOPIC 04

### SERVICES DIFFER FROM COMPETITORS?

- International product certifications
- Support of technical data
- Product training

# CLIENT ENDORSEMENT







# THANK YOU!



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ULTITEC



Derekduck Industries Corp.